



CLICK CABINETS PARTNER PACKET

ABOUT

Finally, a way to offer high end custom cabinetry to your clients, without all the investment of a pricey kitchen and bath showroom! Click Cabinets gives you the freedom to set your own profit margins and offer high quality cabinetry for a lower price point than your competition down the street. With Click Cabinets as your partner, you can't lose!

BRANDS

Click Cabinets is always looking for new brands to add to our line up. We are always open to suggestions, so please let us know if there is something you'd like to see added. Right now, here are the lines we carry and a little bit about each...

6 Square Cabinetry

6 Square is our base framed line offering a few door styles, a dozen or so color options and limited sku's. Despite their small catalog, 6 Square does a fantastic job of keeping their offerings current and providing the latest industry trends. Both full-overlay and inset styles are available.

6 Square will do some customization such as finished interiors, prepped for glass, and increase or decrease depth, but no special sized doors or drawers are available.

Box construction consists of a 1/2" plywood box, full extension, dovetail drawers, with quiet close drawer glides and optional quiet close hinges.

6 Square ships in 3-5 weeks out of Minneapolis, MN, extends a lifetime limited warranty, and is available throughout most of the continental United States. Speak to a Click representative for more details.

StarMark Cabinetry, (aka Fieldstone Cabinetry) - #1 SELLER!

StarMark and Fieldstone Cabinetry are literally the exact same product. They are sold under two brand names in order to allow competing dealerships to sell 'different' products. All products shipped from Click Cabinets will be branded StarMark.

StarMark is a semi-custom framed line built with a 3/4" plywood box, full extension, dovetail, quiet close drawers, and Blum hinges with the quiet close option. Over 200,000 door style and color combinations are available as well as custom colors. Beyond StarMark's extensive catalog, their motto is 'if you can draw it, they can build it'.

StarMark ships out of Sioux Falls, SD in 5-8 weeks, features a lifetime warranty, and is available throughout the continental United States.

Royal Sheffield by Omega (aka Omega & Dynasty by Omega)

Omega is a full custom cabinet line with Omega Dynasty as their partner semi-custom line. Designers often mix and match the lines to fulfill a client's needs at the best price. The name Royal Sheffield was introduced as a way to private label Omega products for Click Cabinets in order for Click to be able to sell and ship across all nationwide territory lines. Should you choose to advertise this brand, your advertisements must state the full name "Royal Sheffield by Omega". However, keep in mind that all literature, catalogs, and even the cabinets themselves will be stamped simply 'Omega' or 'Omega Dynasty'.

Omega offers both 1/2" and 3/4" plywood box construction, dovetail, full extension, quiet close drawers with optional quiet close hinges. Omega is a framed cabinet line, with plans to introduce a frameless line as well in the near future. Omega will take their customization as far as to make custom door styles and colors. Omega prides themselves on being a true custom cabinet line and will consider any custom quote request submitted.

Omega ships out Waterloo, Iowa, is available throughout the United States, including Alaska, Hawaii, and Puerto Rico. Lead times vary from 4-12 weeks depending on the customization level of the order and the destination.

Wood-Mode & BrookHaven by Wood-Mode

Wood-Mode is a very high end full custom cabinet line offering framed and frameless, full, partial and inset overlays while boasting a hand applied 28 step finish. BrookHaven by Wood-Mode offers many of the same features as Wood-Mode, but in fewer finishes options, different door styles, and slightly different construction options. BrookHaven is Wood-Mode's sister semi-custom line. Wood-Mode is a very reputable brand within the industry who's 70 plus year history appeals to many clients.

Wood-Mode has a 300,000 plus square foot under-roof facility located in Central Pennsylvania where they control almost every aspect of their production process. From hand selecting the raw wood they kiln dry in house to shipping orders on their own fleet of trucks. This offers additional value to the line since Wood-Mode also takes responsibility for every aspect of the process from start to finish.

With Wood-Mode, almost anything is possible. Customization is an everyday occurrence for Wood-Mode, so any request is taken into consideration. This includes use of special wood species, custom door styles, and, of course, custom cabinets.

Wood-Mode typically ships in 8-12 weeks and is currently available throughout the continental United States. Shipments to Hawaii, Alaska, Puerto Rico, and Canada will also be taken into consideration.

Elmwood – Coming Soon!

Danver Outdoor – Coming Soon!

Timberlake Cabinetry – Coming Soon!

TRAINING

Each cabinet line provides their own training sessions. Some are available online in the form of a webinar, others are hosted throughout the country. Most of the cabinet suppliers also host training sessions at their factories a few times each year. Click Partners are welcome to attend any training sessions offered.

Additionally, these cabinet suppliers often offer 2020 training sessions. Although these sessions will be geared toward using 2020 for the individual brand, many of the tricks and techniques are the same across brands. Training videos are also available online direct from 2020 as well as from the NKBA (National Kitchen & Bath Association) and ProKitchen.

A monthly newsletter is sent out to all Click Partners which will include upcoming events and training sessions available.

Click Cabinets also has future plans to host an annual info and training conference in select cities across the United States. As soon as plans are set, you'll be the first to know!

MULTIPLIERS

Click Partners are categorized in two ways:

Premiere - those who simply use Click Cabinets to process their orders but may have a question from time to time.

Professional - those are not familiar with our cabinet lines and may need design assistance on occasion; hence, will have frequent questions – at least to get started.

How to calculate your cost using your multiplier:

Take the cabinet list price multiplied by the appropriate multiplier to get your cost.

Example: List Price of \$21,332 x .35 = \$7,466.20

We suggest adding 10-40% to this price to stay competitive in the market and make a decent profit on each sale, however, the final sale price is up to you.

	Premiere	Professional
6 Square	.36	.39
StarMark	.35	.38
Royal Sheffield by Omega	.48	.52
Omega Dynasty	.44	.48
Wood-Mode	.46	.50
Brookhaven by Wood-Mode	.46	.50
Elmwood	Coming Soon!	
Danver Outdoor	Coming Soon!	
Timberlake	Coming Soon!	

Submit a Click Partner Application or speak with a Click representative to find out which category you qualify for.

SHIPPING & DELIVERY

Cabinets are typically shipped directly to each job site. Shipping charges vary by brand and location.

6 Square*	Fuel Surcharge (established monthly) + \$15 per cabinet
StarMark**	Fuel Surcharge (established monthly) + Typically \$250 for 25 cabinets or less. Typically \$350 for 26 cabinets or more. Custom quote required.
Royal Sheffield by Omega***	Flat fee for entire order base on delivery location. West (AK, AZ, CA, HI, ID, MT, NV, OR, UT, WA, WY).....\$375 Southwest (AR, CO, LA, NM, OK, TX).....\$314 Midwest (IA, IL, IN, KS, KY, MI, MN, MO, ND, NE, OH, SD, WI).....\$214 Southeast (AL, FL, GA, MS, NC, PR, SC, TN).....\$264 Northeast (CT, DE, MA, MD, ME, NH, NJ, NY, PA, RI, VA, VT, WV).....\$274
Omega Dynasty***	Same as Royal Sheffield by Omega (aka Omega Custom)
Wood-Mode**	Typically \$600-\$1,000 per order. Custom quote required.
Brookhaven by Wood-Mode**	Typically \$400-\$800 per order. Custom quote required.
Elmwood**	Coming Soon!
Danver Outdoor	Coming Soon!
Timberlake	Coming Soon!

*Not available in all areas. Contact your Click representative for more details.

**Available within the continental United States.

***Available throughout the entire United States, including Alaska, Hawaii, and Puerto Rico.

DESIGN SOFTWARE

Click partners are required to have and know how to operate their own design software. We recommend 2020 Design or ProKitchen. Both are leaders in the kitchen and bath design software industry and endorsed by the NKBA. Additionally, both will price your design as you work, saving you time and making you more money!

Alternatively, there are many other great design software options available and you are welcome to use the software of your choice. We find these to be great options: Punch!, Google Sketch Up, Home Designer by Chief Architect, 3D HGTV Home Design, and AutoDesk HomeStyler. However, keep in mind that none of these options will price your cabinets as you design. You will need to separately produce an item list and calculate pricing. For a fraction of the price (some free), some choose to go this route or start out this route.

2020 Design

2020 is the industry leading kitchen and bath design software highly recommended by the NKBA. It offers the latest in design features, user friendly apps, exports to QuickBooks and AutoCAD, and prices your cabinets as you design.

2020 works with most major appliance and plumbing manufacturers as well as all of Click's cabinet lines.

A single user license runs around \$3,000 with \$625 annual maintenance. To purchase a 2020 license, contact 2020 Technologies Sales Dept. directly at 1-866-698-2020. Or call Al Andrade at 978-281-7265 and let him know Krysta from Click Cabinets sent you to get the best promos available.

ProKitchen

ProKitchen is an up and coming kitchen and bath design software also approved by the NKBA. They offer many of the same features as 2020, but at a lower cost. ProKitchen is a great professional beginner software as it is very user friendly and how-to tutorials are available for free right on their website.

ProKitchen runs about \$1,800 with \$595 annual maintenance. To purchase a ProKitchen license, contact Jeff Bystry at 616-765-4773. Tell him Krysta from Click Cabinets sent you to make sure you're taken extra good care of!

PAYMENT PROCESSING

All cabinet orders are built-to-order, therefore payment is due in full at the time of ordering. Check or bank transfer are accepted as well as Visa, Master Card, or American Express for a processing fee of 1.8%.

Payment can be accomplished in two ways:

- 1) Your client pays their total purchase price to you → You pay Click Cabinets your partner cost while keeping your profit.
- 2) Your client pays Click their total purchase price → Click pays you minus your partner cost; meaning we'll send you your profit.

Most Click partners select option 1, but for those who do not have a way of accepting credit cards and would like Click to process for them, option 2 works great. And for processing fees of only 1.8%, we challenge you to try and find a better deal.

The payment process option you choose can be determined on an order-by-order basis if you'd like.

POLICIES

All cabinets are built to order. Therefore returns or exchanges are not accepted.

As a Click Cabinets Partner, you are responsible for making sure your order is accurate and correct. Click Cabinets does not review orders for design mistakes.

Acknowledgment changes must be submitted within 24 hours. Any acknowledgement changes submitted after 24 hours may not be able to be made and/or may incur Change Order fees.

Item delivery times are not guaranteed. All efforts possible will be made to stick to typical manufacturer lead times, however, delivery within said time frame is not guaranteed.

Any shipment damaged or missing items from shipment must be reported to Click Cabinets in writing within 15 days of receiving the order. See individual manufacturer warranties for extended coverage.

As a Click Cabinets Partner, please contact Click Cabinets with any questions that you may have. Our suppliers are not set up to field customer service calls from our design partners. Any violation of this policy will result in a partner agreement breach.

TERMS & CONDITIONS

Please see Terms & Conditions outlined at www.ClickCabinets.com.

NON-COMPETE

As your partner, the last thing we want to do is take business away from you! For this reason we have set up a designated email address to which we ask you send the name and address of each of your clients as soon as you start working with them. That way, if you client contacts Click directly during their shopping process, we can respectfully decline to work with them or contact you to make special arrangements. Please email to PartnerClient@ClickCabinets.com

INSURANCE CERTIFICATE

Everyone needs to C.Y.A. these days. Click is no different and you shouldn't be either! Click does not currently require our Partners to provide a Certificate of Liability, but as the industry heads in that direction, we may as well. Regardless, we highly suggest purchasing liability insurance if you are going to be working in this industry. It is always better safe than sorry and liability insurance is very reasonably priced. Contact your local agent for details.

SALES TAX EXEMPTION

If you are a Click Partner who is located in or may have orders delivered to Michigan, you are required to provide a Sales Tax Exemption Certificate, should you qualify and choose to be sales tax exempt. If you ship into Michigan and do not provide a Sales Tax Exemption Certificate, Click Cabinets will charge Michigan sales tax.

Partners located in or shipping to all other states, will not be charged sales tax at this time, as Click Cabinets, LLC is currently registered as an internet based supplier. Should the tax laws for internet sales change, we will reevaluate this policy at that time.

LEADS

At this time, leads are not provided to Click Cabinets Partners. In the future, leads may be provided based on location.

FORMS

All forms available. Order Form, Delivery Form, Damage/Missing Report Form, Terms & Conditions, Purchase Agreement, Credit Card Authorization Form.